## PART 1

- → Overview
- → Exam Guidelines
- → Product Management and Marketing
- → Marketing Mix
- → Seven Phase Product Management Framework
- → New Product Development
- → Commercialization
- → Practice Questions

## PART 2

- → Understanding Goods & Services
- → Understanding Brands Strategy
- → Market Research
- → Buyer Behavior
- → Product Positioning
- → Practice Questions

## PART 3

- → Marketing Process
- → Marketing Communications
- → Integrated Marketing Communications
- → Distribution Channels
- → Exam Review
- → Practice Questions