# DAY 1

## Module I

- Accounts payable concept - Accounts payable turnover - Managing Accounts payable - Impact of Accounts payable on working capital - Accounts receivable concept - Risk of outstanding Accounts receivable - Impact of Accounts receivable on working capital - Accounts receivable & Accounts payable impact in working capital - Working capital in finance modelling - IT support systems - Accounts Payable, Accounts Receivable and Credit Risk Management master data

## DAY 2

## Module II

- Cost of Capital / Financing Sources
- Corporate finance
- Corporate finance general ratios
- Accounts receivable vs Accounts payable general ratios
- Credit risk management concept
- Credit Risk Management strategy
- Credit Risk Management policy
- Costs of non-performance credit
- Credit Risk Management financial limits
- Accounts Payable, Accounts Receivable and Credit Risk Management integrated management

## DAY 3

#### Module III

- Contrapart finance information
- Strategic Clients / Suppliers
- Credit Risk Management evaluation techniques
- Credit risk policy
- Credit risk limits
- Assurance & compliance
- Accounts Payable, Accounts Receivable and Credit Risk Management teams
- Fraud triangle
- Fraud in Accounts Payable, Accounts Receivable and Credit Risk Management Disciplinary actions

## DAY 4

## Module IV

- CFO perspective over AP, AR & CRM
- Accounts Payable, Accounts Receivable and Credit Risk Management organizational red flags
- Accounts Payable, Accounts Receivable and Credit Risk Management behavioural red flags
- Accounts Payable, Accounts Receivable and Credit Risk Management and commercial teams
- Accounts Payable, Accounts Receivable and Credit Risk Management suspicious behaviour
- Accounts Payable, Accounts Receivable and Credit Risk Management training & awareness
- Accounts Payable, Accounts Receivable and Credit Risk Management KPI definition
- Accounts Payable, Accounts Receivable and Credit Risk Management team remuneration
- International Accounts Payable, Accounts Receivable and Credit Risk Management

## DAY 5

## Module V

- Case Study I
- Case Study II
- Case Study III
- Case Study IV
- Case Study V