## SAP INTRODUCTION TO BANKING - RETAIL CREDIT

- \*Unit 1:
  - SAP Component and Applications for Banking
- Unit 2:
  - -Organizational and Master Data
- Unit 3 -> SAP NetWeaver Technology and Life-cycle Management Infrastructure \*Unit 4
  - -Solution Landscape
  - -Enterprise SOA Infrastructure and Philosophy
- Unit 5
  - -SAP CRM Key Capabilities
  - -CRM Pipeline Performance Management
  - -CRM User Interface
- Unit 6:
  - -CRM Account Origination Solution
  - -Business Partner Master Record
  - -Product Master Record
  - -Financial Services Transactions
  - -SAP Workflow
- Unit 7:
  - -SAP Loan Management
  - -SAP Banking Services
  - -Condition and Pricing Management
  - -Master Contract Management
  - -Collateral Management