

SESSION 1

PPP Introduction and Overview

Describes the particular features of a PPP contract, the variations in terminology and contract structure, the potential benefits of PPPs as a procurement option, the particular challenges and potential pitfalls, the need to develop a PPP framework, the need to carefully manage the PPP process and the main elements of the PPP process.

1. Introducing and Scoping the PPP Concept
2. Private Participation in Public Infrastructure and Services: What is and is not a PPP.
3. Types of PPP and Terminology Issues
4. Where PPPs are Used - Infrastructure Sectors
5. When to Use PPPs: Motivations and Caveats
6. Causes of Project Failure: The Need for Sound Process Management and Preparation of Projects
7. Introduction to the PPP Framework Concept and Initial Framework Considerations. Private Sector Concerns About Frameworks and Markets
8. An Overview of the PPP Process Cycle: How to Prepare, Structure and Manage a PPP Contract

SESSION 2

Establishing a PPP Framework Describes the elements of a PPP framework and the challenges that arise, including guidance on PPPs' strategic management and governance.

1. Why have a PPP Framework?
2. What is in a PPP Framework?
3. Objectives of the PPP Framework
3. Scope of the PPP Framework
4. Choice of Legal and Administrative Instruments to Create PPP Framework
5. Defining the PPP Process
6. Public Financial Management of PPPs
7. Oversight of PPP Programs and Projects

SESSION 3

Project Identification and PPP Screening Describes the main features of a robust project identification process and explains how to assess the suitability of a project for PPP

delivery. This also includes an introduction to the cost-benefit analysis to confirm the Value for Money (VfM) of projects

1. Identifying Needs: Entry Routes to the Pipeline (Up to Full Feasibility)
2. Project Prioritization
3. Option Analysis and Selection Techniques
4. Technical Outline of the Selected Solution
5. Information Requirements/Data Checklist
6. Economic Soundness. Introduction to Cost-Benefit Analysis
7. Scoping the PPP Project and its challenges
8. Testing PPP Suitability and Affordability

SESSION 4

Appraising PPP Projects Describes the need for and approaches to PPP project appraisal and preparation, including an introduction to commercial feasibility analysis and other related analyses that should be undertaken before a government decides to invest and procure the PPP project.

SESSION 5

Appraising PPP Projects continued

SESSION 6

Structuring and Drafting the Tender and Contract

SESSION 7

Tendering and Awarding the Contract

SESSION 8

Strategy, Delivery and Commissioning

SESSION 9

Operations and Hand-Back

SESSION 10

Assessments, Review & Wrap Up