## FUNCTIONS & INNOVATIONS IN SAP S/4HANA SALES

- SAP S/4HANA Enterprise Management: Sales Innovations Overview -SAP S/4HANA Enterprise Management: Sales Innovations Overview
- Business Roles and Business Catalogs in Sales and Billing
  - -Overview of Sales Roles, Sales Catalogs, and SAP Fiori for Sales
- Simplifications in SAP S/4HANA Sales
  - -Overview
  - -Data Model Simplifications
  - -Business Partner Approach
- Best Practices in Sales Order and Contract Management
  - -Advanced Available-To-Promise
  - -Sale from Stock
  - -Billing Document Output Management
  - -Credit Management
  - -Revenue Accounting
  - -Settlement Management: Rebate
- Performance Management and Analytics in SAP S/4HANA Sales
  - -Overview of Performance Management and Analytics in Sales
  - -SAP Smart Business for Sales Order Fulfillment